# Capton™ Al for Banking

## AI-FIRST BANKING

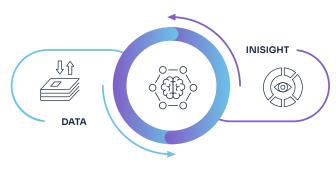
Banks that are becoming "Al-first" by making Al central to their core strategy and digital operations — are increasing customer retention, decreasing competitive threats and coping with black-swan events like global pandemics.

Disruptive AI technologies can be applied to several areas – loan monitoring and prediction, real-time credit decisioning, hyperpersonalized service and deepening customer relationships.



Al can potentially unlock \$1 trillion annually of incremental value for banks.

# **HOW IT WORKS**



AI/ML ENGINE

**75%** 

of respondents at banks with over \$100 billion in assets say they're currently implementing AI strategies

Banks on their digital transformation journey can utilize Artificial Intelligence/ Machine Learning, Neural Networks, Natural Language Processing, and innovative Behavioral Analytics amongst other technologies.

# THE STATE OF NPL

There is a marked increase in nonperforming loans (NPL) and loan defaults since the Global Pandemic (COVID-19).

NPL Prediction is historically a very labor intensive process. Applying AI to improve the predictive power across various types of loans can help reduce risk both in the number and size of Non- Performing Loans.

With early Non-Performing Loan prediction and active resolution before going to collection, both cash flow and stock price can benefit. Future profitability increases as the NPL ratio decreases.

## **AI-POWERED SUITE**

Capton™ AI is a portfolio of AI-powered, enterprise software products that enable Banking & Financial Services companies to Increase Profitability, Reduce Risks & Optimize Customer Experiences by utilizing AI/Machine learning & Behavioral Analytics. Proven AI Technology can provide strong competitive differentiation.

Sophisticated ML models can be applied to massive datasets to create better output. Continuously self-learning models can be explained -providing "Explainable AI".

# Capton™ AI NPL Early Warning System (EWS)



A key factor in reducing nonperforming loans is the ability to predict accurately, long before they turn into non- performing asset.

NPL EWS leverages over 160 data points for prediction modeling with up to 99% accuracy depending on existing datasets.

Rapid training across multiple risk models enables the solution to predict 3, 6, 9 and up to 12 months in advance of an asset becoming a distressed loan.

# Capton™ Al Intelligent Credit Scoring (ICS)



THE RESULT

Loan decisioning at the time of loan origination often involves checking FICO or other standard methods.



ICS provides AI-based prospect scoring, using 25+ data points for external scoring, 160 parameters for internal scoring, and Social media, Message-based (SMS/docs) and transactional data scoring where permitted.

ICS rapidly provides this overall lending riskscore on a prospect's credit worthiness, enabling loan decisioning in 60-90 seconds.

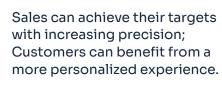
# Capton™ Al Intelligent Sales Hyper-Automation (ISHA)



Targeting the right customer at the right time requires insight into customer propensity for a particular product and where they are in their buyer journey.



ISHA enables AI-powered hyper-automation with recommendation engines, seamless sales tool integration, and hyper-personalized blending of target offers and buyers.



## **KEY FEATURES & BENEFITS**

#### **BENEFIT**

Continuous learning system utilizing Artificial Intelligence, Machine Learning and Neural Networks results in increasing accuracy of predictions

#### BENIEFIT

Automated reports for retail and commercial loans are available across time horizons, regional characteristics and comparisons of industries and individual branches

#### **BENEFIT**

Secure deployment options include on-premise, hybrid and private cloud implementations to support regulatory compliance and secure deployments at scale











## **BENEFIT**

Intuitive UI and UX with interactive dashboards includes role-based access and hierarchical views across regions, industries

### **BENEFIT**

Open architecture enables seamless integration with existing software tools and business processes

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